

## Communiqué

### IN PRINT

Robert Reilly, firm managing director, authored an article that appeared in the February 2017 issue of the *ABI Journal*. The title of Robert's article was "Discount for Lack of Marketability for a Closely Held Debtor Company."

Robert Reilly also had an article that appeared in the April 2017 of the *ABI Journal*. The title of that article was "Methodologies for Arriving at DLOM."

Robert Reilly also authored a six-part article in the online publication for the National Association of Certified Valuators and Analysts ("NACVA") entitled [quickreadbuzz.com](http://quickreadbuzz.com). The article appeared for six successive weeks starting on February 23, 2017, and running through April 6, 2017. The title of Robert's article focused on the "Asset-Based Valuation Approach."

Robert Reilly also authored an article that appeared in the Spring 2017 issue of the *American Journal of Family Law*. The title of Robert's article was "DLOM in Valuation of Closely Held Company Securities in Family Law."

Scott Miller, Portland office vice president, and Charlene Blalock, Portland office senior research analyst, also authored an article in the Spring 2017 issue of the *American Journal of Family Law*. The title of their article was "Compensation Adjustments in Business Valuations for Family Law Disputes."

Robert Reilly also authored an article that appeared in the February/March 2017 issue of *Financial Valuation and Litigation Expert*. The title of Robert's article was "The Asset-Based Approach to Business Valuation."

Robert Reilly also authored an article that appeared in the March/April 2017 issue of *Construction Accounting and Taxation*. The title of that article was "Construction Company Valuation - The Adjusted Net Asset Value Method."

Robert Reilly also authored an article that appeared in the April 2017 issue of *The Practical Lawyer*. The title of that article was "What Lawyers Need to Know About the Asset-Based Business Valuation Approach—Part 1."

Robert Reilly also authored an article that appeared in the April 2017 issue of *Practical Tax Strategies*. The title of that article was "The Asset-Based Approach in Tax-Related Business Valuations: Part One."

### IN PERSON

Robert Reilly addressed the Business Valuation Association ("BVA") of Chicago on February 16, 2017. The topic of Robert's presentation was "The Identification and Measurement in the Cost Approach to Tangible Asset and Intangible Asset Valuation."

Robert Reilly addressed the annual business valuation conference of the American Society of Appraisers' Philadelphia chapter on May 4, 2017. The topic of Robert's presentation was "Financing Reporting and Intangible Asset Valuation."

Robert Reilly addressed the American Institute of Certified Public Accountants 2017 National Advanced Accounting and Auditing Technical Symposium in Las Vegas on June 13, 2017. The topic of Robert's presentation was "The Identification and Valuation of ASC 805 Intangible Assets."

John Elmore, Atlanta office vice president, delivered a continuing professional education webinar for BV Resources on April 11, 2017. The topic of that webinar was "Monte Carlo 101: Start Modeling in Excel."

Robert Reilly also delivered a continuing professional education webinar for BV Resources on April 27, 2017. The topic of that webinar was "Advanced Bankruptcy Valuation Issues."

### ENCOMIUM

Robert Reilly received recognition at the American Bankruptcy Institute ("ABI") annual conference in Washington, D.C., in May. The award related to the ABI publication of the second edition of Robert's textbook titled *A Practical Guide to Business Valuation* (published by the ABI in 2017).