

# Communiqué

## IN PRINT

Robert Reilly, firm managing director, authored an article that appeared in the March/April 2020 issue of *Journal of Multistate Taxation and Incentives*. The title of Robert's article was "Due Diligence Considerations in the Application of Market-Based Evidence."

Robert Reilly also authored an article that appeared in the February/March 2020 edition of *Financial Valuation and Litigation Expert*. The title of Robert's article was "Intellectual Property Valuations within Bankruptcy Controversies—Part 1."

Robert Reilly also authored an article that appeared in the February 2020 issue of *Journal of Multistate Taxation and Incentives*. The title of Robert's article was "Property Tax Valuations of Computer Software."

Robert Reilly also authored an article that appeared in the December 2019/January 2020 edition of *Financial Valuation and Litigation Expert*. The title of that article was "Financial Feasibility Analysis Considerations regarding ESOP and ERISA-Related Litigation."

Robert Reilly also authored a two-part article that appeared in the National Association of Certified Valuators and Analysts ("NACVA") online publication located at [www.quickreadbuzz.com](http://www.quickreadbuzz.com). The title of those articles were "The Role of the Valuation Analyst in an ESOP Formation Financial Feasibility Analysis." Part I of that article appeared in the January 9, 2020, issue and Part II of that article appeared in the January 16, 2020, issue.

Robert Reilly updated his nine chapters in the 2020 update to *Valuing Professional Practices and Licenses*. These chapters are Chapter 7A, "Goodwill Valuation Considerations Involving Professional Practices"; Chapter 12 "Reasonableness of Practitioner/Executive Compensation Analyses for Family Law Purposes"; Chapter 14, "Differences in the Valuation of Large and Small Professional Practices"; Chapter 17, "Valuing Identifiable Intangible Assets in a Marital Estate Involving a Professional"; Chapter 17A, "Valuing Intellectual Property Within a Family Law Context"; Chapter

21, "Valuation Professional Guidance from Internal Revenue Service Publications"; Chapter 41, "Accounting Practice Valuation Approaches, Methods, and Procedures"; Chapter 45, "What Family Law Counsel Needs to Know about Valuation Analyst Due Diligence Procedures"; and Chapter 68, "Measuring the DLOM for the Marital Estate Business Ownership Interest."

Kevin Zanni, Chicago office managing director, authored a two-part article that appeared in the NACVA's online publication located at [www.quickreadbuzz.com](http://www.quickreadbuzz.com). The title of those articles were "Equity Size Premium Observations and Delaware Fair Value." Part I appeared on November 7, 2019, and Part II appeared on November 14, 2019.

Kevin Zanni also authored a three-part article that appeared at [www.quickreadbuzz.com](http://www.quickreadbuzz.com). The title of those articles were "Estimating Nonprofit Corporation Asset Values." Part I appeared on January 29, 2020, Part II appeared on February 5, 2020, and Part III appeared on February 12, 2020.

Charlene Blalock, senior research analyst in our Portland office, along with Justin Nielsen, a senior director with FTI Consulting, authored an article that was published in the Winter 2020 issue of *American Journal of Family Law*. The title of Charlene and Justin's article is "Considering the Subject Industry When Applying the Income Approach."

## IN PERSON

Robert Reilly will deliver a presentation at the ASA Philadelphia Chapter annual business valuation conference in Radnor, Pennsylvania, on April 23, 2020. The topic of Robert's presentation will be "Lessons Learned from the *Estate of Aaron U. Jones v. Commissioner of Internal Revenue*."

Robert Reilly will also deliver a presentation at the 20th annual NACVA Minnesota state chapter business valuation conference on May 6, 2020. The topic of Robert's presentation will be "Applications of the Asset-Based Business Valuation Approach."